

# **Prepared For:**

Mr. Charlie Grady North Carolina Department of Transportation 1 South Wilmington Street Raleigh, NC 27601

Asset Number: 208809

#### Prepared By:

**EFIRD APPRAISALS**5950 Fairview Road, Suite 200
Charlotte, NC 28210

Jessica H. Williams Certified General Real Estate Appraiser North Carolina # A8433

Efird File #230290

# REAL PROPERTY RESTRICTED APPRAISAL REPORT



#### **0.19 ACRE VACANT RESIDENTIAL LOT**

Vacant Residential Lot 149 Park Circle SW Winston-Salem, Forsyth County, North Carolina27101

Report Date: May 10, 2023

Inspection Date: April 27, 2023

"As Is" Value Date: April 27, 2023 May 10, 2023

Mr. Charlie Grady North Carolina Department of Transportation 1 South Wilmington Street Raleigh, NC 27601



Subject: Real Property Restricted Appraisal Report

Asset Number: 208809

0.19 Acre Vacant Residential Lot

149 Park Circle SW

Winston-Salem, Forsyth County, North Carolina27101

Mr. Grady:

Asset Number: 208809

At the client's request, we have prepared a Restricted Appraisal Report of the above-referenced property, which sets forth the opinion of value as identified in the Letter of Engagement. The objective of this assignment is to appraise the Market Value of the subject's Fee Simple estate of the real property on an 'As Is' basis as of April 27, 2023.

The subject property is briefly described as follows: The subject tract contains 0.1900 acres or 8,276 square feet as obtained from Legal Description. The site is the subject has slightly sloping topography and the site is irregularly shaped. The site is within the city limits of Winston-Salem. The subject is located at 149 Park Circle SW, on the west side of Park Circle and just south of Peters Creek Parkway in downtown Winston-Salem, NC. The property is located in a densely populated and residential area located directly across from the Truist Baseball Stadium. The site is comprised of (1) Forsyth County tax parcel having a parcel identifier of 6825-84-6756.000. The subject property was owner-occupied at inspection.

This report was completed in conformity with the requirements of the Uniform Standards of Professional Appraisal Practice promulgated by The Appraisal Foundation (2020-2021 edition, valid through December 31, 2023), as adopted by the Appraisal Institute, FIRREA (12 space CFR space 34.44), FDIC (12 CFR, Chapter III, Subchapter B, part 323), the Interagency Appraisal and Evaluation Guidelines (December 2, 2010), and in compliance with the client's Letter of Engagement. All appropriate analyses have been completed within the requirements of the Uniform Standards of Professional Appraisal Practice, 2020-2021 edition (valid through December 31, 2023). As such, under Standards Rule 2-2(b), it represents summary discussions of the data, reasoning, and analysis that were used in the appraisal process to develop the appraiser(s)' opinion of value(s).

Further, in accordance with the terms of the Letter of Engagement between North Carolina Department of Transportation and The Efird Corporation, doing business as Efird Appraisals (Firm) as the valuation service provider, the Firm is advising the Client that this restricted real property appraisal has been prepared in conformance with the terms and conditions of our engagement and for use in a federally related transaction by our Client identified as North Carolina Department of Transportation, the intended user(s), and no others, the intended user of this report.

In performing an appraisal assignment, Extraordinary Assumptions may be needed to complete the assignment, and therefore, they become a part of the report. The General Assumptions and Limiting Conditions are in the addenda of the report. The appraisers have included in the valuation of the

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improvements all building service equipment and mechanical systems necessary for the operation of the property typically found in other similar property types. No consideration was given to personal property such as Furniture, Fixtures, and Equipment (FF&E), Trade Fixtures, whether attached or detached that serve the business interests of the property owner or tenant, if not specifically identified as real property. Please note that this report or any part thereof may not be disseminated to others not named as intended users of this report without the written consent of George H. Efird Jr, MAI as this report is the work product of The Efird Corporation.

#### **Extraordinary Assumptions:**

We are assuming the subject has access to all municipal utilities. Conversations with Mr. Chris
Jones with the City/County Utilities Commission for Forsyth County indicate there is only
municipal water nearby. However, given the density surrounding the subject, it is assumed there
is, or has, been municipal sewer to the subject site. This should be accurately confirmed with the
appropriate sources prior to any transactions.

The use of Extraordinary Assumptions might have affected the assignment results.

#### **Hypothetical Conditions:**

None

#### Market Value "As Is" of the Fee Simple Estate

After analysis of all relevant market data and the reconciliation of the values produced by the applied valuation approaches, the appraisers have formed an opinion that the Market Value of the Fee Simple estate of the real property on an "As Is" basis being subject to any Extraordinary Assumptions, Limiting Conditions, and General Assumptions contained within this report as of the effective date of valuation of April 27, 2023 is estimated to be:

# Fifteen Thousand Dollars \$15,000

The market exposure time preceding April 27, 2023 would have been 6 months and the estimated marketing as of April 27, 2023 is 6 months.

Respectfully submitted,

Jessica H. Williams

Jessica H. Williams

Certified General Real Estate Appraiser NC

#A8433

jwilliams@efirdappraisals.com

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# **Table of Contents**

Table of Contents	4
Certification Statements	5
Appraisal Overview and Summary Findings	6
General Descriptions and Conditions	8
Scope of Work	10
Property Description: Identification, Legal and Encumbrances, Taxes	11
Highest and Best Use	14
Valuation Process	14
The Sales Comparison Approach	14
Reconciliation of the Value Indications and Final Opinion of Value	21
Addenda	23



# **Certification Statements**

#### Certification Statement - Jessica H. Williams

I certify that, to the best of my knowledge and belief:

- The statements of fact contained in this report are true and correct.
- The reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions and are my personal, impartial, and unbiased professional analyses, opinions, and conclusions.
- I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved.
- I have performed no services, as an appraiser or in any other capacity, regarding the property that is the subject of this report within the three-year period immediately preceding acceptance of this assignment.
- I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment.
- My engagement in this assignment was not contingent upon developing or reporting predetermined results.
- My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal.
- My analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the *Uniform Standards of Professional Appraisal Practice (2020-2021 Edition)*.
- I have made a personal inspection of the property that is the subject of this report.
- No one provided significant real property appraisal assistance to the persons signing this report.

Susce t/. Williams

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Jessica H. Williams Certified General Real Estate Appraiser North Carolina #A8433 jwilliams@efird-corp.com



# **Appraisal Overview and Summary Findings**

	General Data
Client	North Carolina Department of Transportation
Asset Number	208809
Subject Name	0.19 Acre Vacant Residential Lot
<u>Address</u>	149 Park Circle SW
City, County, State, Zip	Winston-Salem, Forsyth County, North Carolina 27101
Tax Parcel Identifier	6825-84-6756.000
<u>Current Use</u>	Vacant Residential Lot
Property Owner	North Carolina Department of Transportation
	Report Description
Report Option	Restricted Appraisal Report (USPAP Standards Rule 2-2(b))
Intended Users	North Carolina Department of Transportation, the intended user(s), and no others
Specific Assignments Requests	None
by Client: Intended Use:	The intended use of this appraisal is for internal use as an aid in proper underwriting, and-or disposition of the asset.
Purpose of the Appraisal	To estimate the Market Value of the fee simple estate of the real property on an "as is" basis as of the effective date of valuation.
Type of Value Estimate	Market Value "As Is"
Estate(s):	Fee Simple
	Appraisal Dates
Report Date:	May 10, 2023
Inspection Date:	April 27, 2023
"As Is" Value Date:	April 27, 2023
	Sales History
Discussion of Sales History:	The property was acquired by the NCDOT on September 21, 2017 for the consideration of \$950. This is as noted on the most recently recorded deed on file with Forsyth County as recorded in Book 3369, Page 30.



# **Improvements**

The site consist of vacant land only.

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Site Area 0.1900 Acres or 8,276 Square Feet (Gross)

<u>Usable Land Area</u> 0.1900 Acres or 8,276 Square Feet (Usable)

According to the Plat Map recorded in the Forsyth County Registry,

the subject site contains 0.19 acres or 8,276 square feet.

**Shape** The site is irregularly shaped.

<u>Utilities</u> All municipal utilities

FEMA Map Panel 3710682500J (Zone X)

**Areas of Encumbrance:** None

Land Use Regulations: City of Winston-Salem

Zoning District: RSQ (Residential Development (Single or Multi-Family))

Legally Conforming: Yes
Adverse Deed Restrictions: No

#### **Ad Valorem Taxes and Assessments**

<u>Tax Authority:</u> Forsyth County & City of Winston Salem

Revaluation Year:2023Assessment:\$14,700Total Taxes Payable:\$204.26Delinquent Taxes:None

#### **Highest and Best Use**

Assemblage for residential development (either single or multi-

family development)

Existing Property Use: Vacant Residential Lot

Most Probable Purchaser: Owner/User or Local Investor

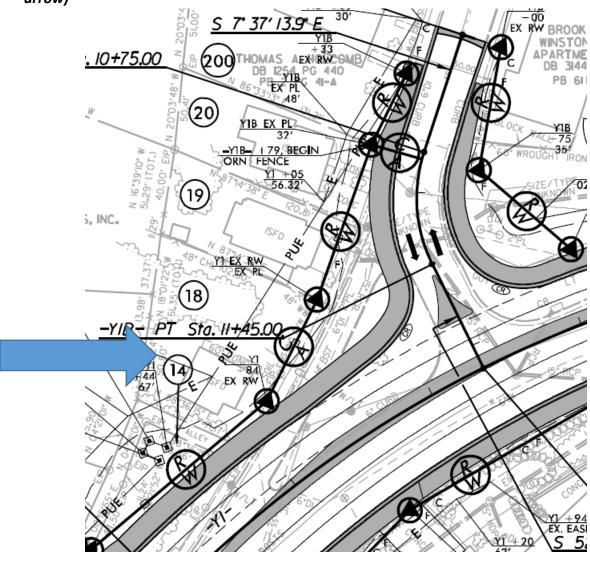
Exposure and Marketing Time linked to the Value Indication: 6 months

#### Notable Facts Pertaining to the Subject Property:

- The subject property has extreme sloping topography from north to south.
- The subject property appears to have limited and/or controlled access based on the new right of way following the NCDOT acquisition.
- The property is located in downtown Winston-Salem across from the Truist Baseball Stadium and almost adjacent to Peters Creek Parkway.



Map Showing the Controlled Access to the Subject Property (Subject is shown by the blue arrow)





# **General Descriptions and Conditions**

This is a Restricted Appraisal Report as defined by Uniform Standards of Professional Appraisal Practice under Standards Rule 2-2(b). This format provides for only basic property identification, appraisal statements and value conclusion(s). The appraisal may only be used by the client for the intended use. The rationale for how the appraiser arrived at the opinions and conclusions set forth in the report may not be understood properly without additional information in the appraiser's workfile. All appropriate analyses have been completed within the requirements of the *Uniform Standards of Professional Appraisal Practice (USPAP)* and conform to the *Interagency Appraisal and Evaluation Guidelines* dated December 2, 2010.

The Addenda of this report contains the General Assumptions & Limiting Conditions, Definitions of Terms, and salient data/exhibits applicable to the understanding of the report. The appraiser(s) are not qualified as professional inspectors that have competency in identifying the actual condition, specific remaining physical/economic lives, or the functionality of individual building components such as the roof cover, mechanical, electrical, and plumbing systems. The appraisers made a visual, noninvasive inspection of the improvements and reliance was placed on professionally prepared property condition reports if we had the benefit thereof.

Further, unless the appraiser(s) were made aware by professional studies or property condition reports, including verbal communication with a knowledgeable party, we are not qualified to render an opinion as to building contamination such as asbestos-containing materials, water intrusion or mold unless clearly evident as of the inspection date, as well as condition of the site surface or subsurface soil conditions/groundwater in regards to the presence of contamination. It should be noted that no buildings or personal property was inspected for the purposes of this report.

Supporting documentation concerning the data, reasoning, and analyses are retained in the appraisers' workfile. The depth of discussion contained in this report is specific to the needs of the client and for the intended use stated in the report. The appraisers are not responsible for unauthorized use of this report which is considered to be the work product of The Efird Corporation.

#### **Extraordinary Assumptions and Hypothetical Conditions**

#### **Extraordinary Assumptions:**

We are assuming the subject has access to all municipal utilities. Conversations with Mr. Chris
Jones with the City/County Utilities Commission indicate there is only municipal water nearby.
However, given the density surrounding the subject, it is assumed there is, or has, been municipal
sewer to the subject site. This should be accurately confirmed with the appropriate sources prior
to any transactions.

The use of Extraordinary Assumptions might have affected the assignment results.

#### **Hypothetical Conditions:**

None



#### **Definition of Market Value**

**Market Value**: As defined by the Office of the Comptroller of Currency (OCC) under 12 CFR, Part 34, Subpart C-Appraisals, 34.42 Definitions, the Board of Governors of the Federal Reserve System (FRS) and the Federal Deposit Insurance Corporation in compliance with Title XI of FIRREA, as well as by the Uniform Standards of Appraisal Practice as promulgated by the Appraisal Foundation and in compliance with the Interagency Appraisal and Evaluation Guidelines (December 2, 2010), is as follows.

Market value means the most probable price, which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller each acting prudently and knowledgeably, and assuming the price is not affected by undue stimulus. Implicit in this definition are the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby:

- Buyer and seller are typically motivated;
- Both parties are well informed or well advised, and acting in what they consider their own best interest;
- A reasonable time is allowed for exposure in the open market;
- Payment is made in terms of cash in U.S. dollars or in terms of financial arrangements comparable thereto; and
- The price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by anyone associated with the sale.

Source: (The Dictionary of Real Estate Appraisal, Seventh Edition – Appraisal Institute (2022)

#### **Appraisal Dates**

"As Is": April 27, 2023
Date of Inspection: April 27, 2023
Report Date: May 10, 2023

#### Scope of Work

According to the *Uniform Standards of Professional Appraisal Practice (2020-2021 Edition, valid through December 31, 2023)*, it is the appraiser(s)' responsibility to develop and report a Scope of Work that produces credible results that are appropriate to solve the appraisal problem and deliver reliable results to the client and intended user(s) of the report so that our findings and conclusions may be properly understood. This report was developed to satisfy client expectations and conform to a typical work product which would be produced by the appraiser(s)' peers for similar assignments. The appraisal problem to be solved is to estimate the Market Value of the identified estate of the property being appraised in concert with client assignment conditions and the expectations of the intended users of the report as of a specified date(s) as described herein. From the Scope of Work Rule (USPAP), "Credible assignment results require support by relevant evidence and logic. The credibility of the assignment results is always measured in the context of the intended use."

#### Appraisal Problem to be Solved

The objective of this assignment is to appraise the Market Value of the subject's Fee Simple Estate in the real property on an 'As Is' basis as of April 27, 2023. As of said date, the property is capturing its appropriate share of the market demand for properties similar to the subject. Pertinent information and identification follow for the understanding of the subject property about solving the appraisal problem and the process and the methodologies employed to render credible assignment results.



#### Report Contents and Sources of Data

This report conforms with all accepted reporting requirements such as the identification of the client, the intended use and users of the report, the type and definition of value, the effective date of valuation, specific client assignment conditions and expectations, and conforms to a typical work product developed by the appraisers' peers for similar assignments.

#### Inspection of the Property

Mr. Williams conducted a physical exterior inspection of the site and improvements. Visual observations were made of all aspects of the property readily visible during inspection.

#### **Appraisal Valuation Process**

The valuation process involves the classification and analysis of data gathered from all data sources. The data is organized by type and presented in a format designed to produce a logical value conclusion. In the estimation of Market Value, there are three accepted valuation approaches. These three approaches provide data from the market from three different sources when all are available. These approaches are the Income Capitalization Approach, the Sales Comparison Approach, and the Cost Approach. Our investigation from all described sources produces sufficient data for the appraisal of the property using the Sales Comparison Approach. The Cost Approach has been omitted in this analysis as it is not applicable to the valuation of vacant land. The omission of the Cost Approach does not affect the credibility of this assignment. Land leases are not prevalent in the subject's market for properties having a similar highest and best use as the subject property. Thus, the Income Approach does not provide a reliable indicator of value in this instance and was not developed in this appraisal report. A "point estimate" or single value conclusion is then adopted as the appraisers' final estimate of value and reconciled as to the appraisers' reasoning which concludes the appraisal process. This reconciliation of value recognizes the interrelationships and interdependence that exist between the approaches to value.

#### Scope of Work Summary

This report was prepared under the report option as identified as a Restricted Appraisal Report as defined in USPAP Standards Rule 2- 2 (b) and conforms to the Scope of Work Rule as outlined in the *Uniform Standards of Professional Appraisal Practice*. The appraiser(s) that developed this report were competent in the valuation of the subject property type and employed accepted appraisal approaches and methodology to arrive at a credible value conclusion that meets the expectations of the client and conforms to the appraisers' peer group actions in performing the same or similar assignments as well as satisfying the Intended Use of this report. All relevant data to solve the appraisal problem was gathered, analyzed, and confirmed which was employed in the applicable appraisal approaches to value. The Scope of Work as outlined in this report was not limited in scope by the data sources cited in this section as a comprehensive investigation of data material relevant to the solving of the appraisal problem was made. In our opinion, credible assignment results were obtained. Further, the appraisers submit that the appraisal format, the quality of data employed, and the application of the approaches to value formed a logical basis such that the client will be led to the same conclusion as the appraisers. No analysis or approaches to value relevant to solving the appraisal problem were omitted from this report unless so specified in this report.

# **Property Description: Identification, Legal and Encumbrances, Taxes**

#### Identification of the Property and the Street Address

The subject is located at 149 Park Circle SW, on the west side of Park Circle and just south of Peters Creek Parkway in downtown Winston-Salem, NC. The property is located in a densely populated and residential



area located directly across from the Truist Baseball Stadium. The Forsyth County tax parcel identifier is: 6825-84-6756.000.

#### **Property History and Legal Description**

# **Property Sale History**

Owner of Record: North Carolina Department of Transportation

Date of Deed: September 21, 2017

Deed Reference: 3369/30

**Sales Price at Conveyance**: \$950

Sale Price per SF of Land SF: \$0.11

**Comments and Analysis:** The property was acquired by the NCDOT on September 21, 2017 for the consideration of \$950. This is as noted on the most recently recorded deed on file with Forsyth County as recorded in Book 3369, Page 30.

# **Analysis of Purchase Agreement**

The appraisers are not aware of any additional listings, contracts, or sales of the subject property in the three-year period preceding the date of this report.

#### Legal Description as taken from the Deed

#### Area 1

Point of beginning being N 85^50'25.1" W, 78.111 feet from -Y1-Sta.18+00; thence to a point on a bearing of N 06^52'4.5" E, 100.927 feet; thence to a point on a bearing of S 87^14'38.0" W, 74.278 feet; thence to a point on a bearing of S 18^01'21.9" E, 37.372 feet; thence to a point on a bearing of S 18^01'21.9" E, 13.985 feet; thence to a point on a bearing of S 17^05'23.9" E, 50.800 feet; thence to a point on a bearing of N 88^36'15.5" E, 31.314 feet; returning to the point and place of beginning.

#### Area 2

Point of beginning being N 83^06'0.0" W, 52.410 feet from -Y1-Sta.18+00; thence to a point on a bearing of N 24^05'21.7" E, 35.106 feet; thence to a point on a bearing of N 00^39'23.2" E, 18.914 feet; thence to a point on a bearing of N 00^16'18.9" E, 49.988 feet; thence to a point on a bearing of S 87^14'38.0" W, 28.622 feet; thence to a point on a bearing of S 06^52'4.5" W, 100.927 feet; thence to a point on a bearing of N 88^36'15.5" E, 25.883 feet; returning to the point and place of beginning.

The above legal description was taken from the most recent deed recorded in the Forsyth County Registry, Deed Book/Page 3369/30, dated September 21, 2017.

#### Adverse Title and Deed Restrictions

None, typical title exceptions noted. A title search is recommended for certainty.

#### Ad Valorem Assessment, Real Estate Taxes, and Other Assessments

**Taxing Authority**: City of Winston-Salem & Forsyth County

**Revaluation Year:** 2023



Real Estate Assessment and Taxes							
Tax ID Land Improvements Assessment City Rate County Rate Tax Rate Taxes					Taxes		
6825-84-6756.000	\$14,700	\$0	\$14,700	0.6360	0.7535	1.3895	\$204.26
Totals	\$14,700	\$0	\$14,700				\$204.26

#### **Property Tax Comments:**

Based on the analysis contained within this report, the subject property is assessed similar to current market expectations.

It should be noted that the subject property is not subject to taxes as it is owned by a governmental entity. The table above is for display purposes only.

# **Subject Photographs**



The subject is to the left of this view.



The subject is to the right of this view.



View of the subject.



The subject is to the left of this view.



# **Highest and Best Use**

#### **Highest and Best Use Conclusion**

Based on our analysis and consideration of all factors, including supply and demand conditions, availability of financing, construction cost, and market trends, the appraisers have concluded that the Highest and Best Use of the property is as follows:

#### Highest and Best Use "As Vacant"

The subject property is located in the City of Winston-Salem, North Carolina and is subject to its zoning ordinance. As previously discussed, the site is zoned a RSQ (Residential Development (Single or Multi-Family)). The RSQ district allows for a variety of residential uses by right. According to the Plat Map recorded in the Forsyth County Registry, the subject site contains 0.19 acres or 8,276 square feet.

The property appears to be subject to limited access following the NCDOT acquisition. The appraiser was not provided with any right of way map pertaining to the subject property. However, it is assumed, based on the layout of the roadway and the current right of way that the property would not have full access and would only have utility if assembled with the properties located to the north of the subject. The highest and best use for the subject property is for assemblage for residential development (either single or multi-family development).

The most probable purchaser is a(n) owner/user or a local investor.

#### **Valuation Process**

#### Appraisal Approaches, Techniques, and Methodology Employed

The appraisers utilized the Sales Comparison Approach to develop a credible value conclusion of the subject property.

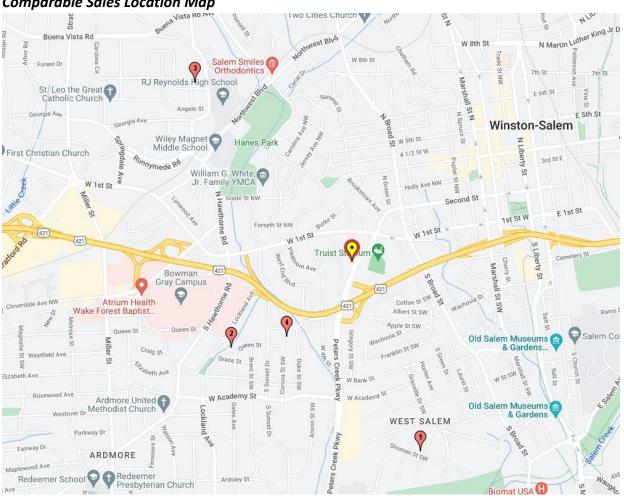
# The Sales Comparison Approach

The Sales Comparison Approach is based on the premise that a buyer would pay no more for a specific property than the cost of obtaining a property with the same quality, utility, and perceived benefits of ownership. It is based on the principle of anticipation and change that are influenced by the economic forces of supply and demand, as well as the principle of substitution. This approach involves the comparison of similar sold properties to the subject property with adjustments made to the sales for divergences with the subject property. Crucial to the analysis of the sales data is the presence of trending data where recognizable patterns can be sure determined.

The Approach is considered reliable when there is a sufficient amount of similar data, such as property sales and current listings, available for comparison to the subject property, with all sale properties having the same Highest and Best Use as the subject property. The Sales Comparison Approach reflects the price action in the market, which is the premise of the approach that the Market Value of a property is directly related to the prices of comparable competing properties which are located in the same market as the subject property.



#### **Comparable Sales Location Map**







#### **Transaction**

ID	16915	Date	8/17/2022
Address	840 Shober Street	Price	\$62,000
City	Winston-Salem	Price Per Acre	\$364,705.88
State	NC	Financing	Cash to seller
Tax ID	6835-00-0859	Property Rights	Fee Simple
Grantor	Patrick Wetherill	Days on Market	~60 days
Grantee	Emile Ward and Brenna Duggin	Verification	Broker/Triad MLS
Deed Book / Page #	3712/3768		

#### Site

Acres	0.17	Topography	Level
Land SF	7,405	Zoning	RS-7
Road Frontage	46	Flood Zone	X
Shape	Rectangular	Encumbrances	None noted
Utilities	All municipal	<b>Environmental Issues</b>	None noted

#### Comments

This sale involves a 0.17 acres residential lot in downtown Winston-Salem in the historic West Salem neighborhood. The aerial map reflects a dwelling on site, however the site was sold vacant as the home had recently been razed prior to the sale. The site is zoned RS-7 and has access to all municipal utilities. The property is located on a quiet street within a neighborhood on an interior lot.





#### **Transaction**

	110110	dottott	
ID	16917	Date	9/16/2021
Address	1807 Queen Street	Price	\$57,500
City	Winston-Salem	Price Per Acre	\$383,333.33
State	NC	Financing	Cash to seller
Tax ID	6825-63-2009	Property Rights	Fee Simple
Grantor	Elizabeth E. Scalf	Days on Market	~30 days
Grantee	Jordan Family Partners, LP	Verification	Broker/Triad MLS
Deed Book / Page #	3641/867		
	S	ite	
Acres	0.15	Topography	Sloping towards the

Acres	0.15	Topography	Sloping towards the
Land SF	6,534	Zoning	RS-7
Road Frontage	72	Flood Zone	X
Shape	Pie Shaped	Encumbrances	None noted
Utilities	All municipal	<b>Environmental Issues</b>	None noted

#### Comments

This sale involves a 0.15 acres residential lot in downtown Winston-Salem in the Admore neighborhood. The aerial map reflects a dwelling on site, however the site was sold vacant as the home had recently been razed prior to the sale. The site is zoned RS-7 and has access to all municipal utilities. The property is pie shaped and located on a residential street.





#### **Transaction**

ID	16918	Date	1/21/2021
Address	411 Horace Mann	Price	\$80,000
City	Winston-Salem	Price Per Acre	\$470,588.24
State	NC	Financing	Cash to seller
Tax ID	6825-58-5515	Property Rights	Fee Simple
Grantor	The Patricia M. Donadio Revocable Trust	Days on Market	~7 months
Grantee	Willie Tran and wife, Truc Ly Nguyen Tran	Verification	Broker/Triad MLS
Deed Book / Page #	3581/2092		

#### Site

Acres	0.17	Topography	Level
Land SF	7,405	Zoning	RS-9
Road Frontage	50	Flood Zone	X
Shape	Rectangular	Encumbrances	None noted
Utilities	All municipal	<b>Environmental Issues</b>	None noted

#### **Comments**

This sale involves a 0.17 acres residential lot in downtown Winston-Salem in the highly desirable area of Buena Vista. The site is zoned RS-9 and has access to all municipal utilities. The property is located on a quiet street within a neighborhood on an interior lot.





#### **Transaction**

ID	16916	Date	8/6/2020
Address	313 Corona Street	Price	\$20,500
City	Winston-Salem	Price Per Acre	\$146,428.57
State	NC	Financing	Cash to seller
Tax ID	6825-73-3269	Property Rights	Fee Simple
Grantor	SCOSR Properties, LLC	Days on Market	~60 days
Grantee	Michelle Mitchell, LLC	Verification	Broker/Triad MLS
Deed Book / Page #	3543/197		

#### Deed Book / Page # |3543/1

#### **Site**

Acres	0.14	Topography	Level
Land SF	6,098	Zoning	RSQ
Road Frontage	51	Flood Zone	X
Shape	Rectangular	Encumbrances	None noted
Utilities	All municipal	<b>Environmental Issues</b>	None noted

#### **Comments**

This sale involves a 0.14 acres residential lot in downtown Winston-Salem in the highly desirable area of Ardmore. The aerial map reflects a dwelling on site, however the site was sold vacant as the home had recently been razed prior to the sale. The site is zoned RSQ and has access to all municipal utilities. The property is located on a quiet street within a neighborhood on an interior lot.



# Sales Comparison Adjustment Grid

Subject		Comp 1		Comp	2	Comp 3		Comp 4		
Address	149 Park Circle SW	840 Shober Street		1807 Queen Street		411 Horace Mann		313 Corona Street		
City	Winston-Salem	Winston-Salem		Winston-Salem		Winston-Salem		Winston-Salem		
State	North Carolina	NC		NC		NC		NC		
Date		8/17/2022		9/16/2021		1/21/2021		8/6/2020		
Price	0.40	\$62,000		\$57,500		\$80,000		\$20,500		
Acres	0.19	0.17		0.15		0.17 \$470,588		0.14		
Acre Unit Price		\$364,7	06	\$383,3	333	\$470,5	188	\$146,429		
Transaction Adju										
Property Rights	Fee Simple	Fee Simple	0.0%	Fee Simple	0.0%	Fee Simple	0.0%	Fee Simple	0.0%	
Financing		Cash to seller	0.0%	Cash to seller	0.0%	Cash to seller	0.0%	Cash to seller	0.0%	
Conditions of Sale		Arm's Length	0.0%	Arm's Length	0.0%	Arm's Length	0.0%	Arm's Length	0.0%	
Adjusted Acre Unit Price		\$364,706		\$383,333		\$470,588		\$146,429		
Market Trends Through 4/27/2023 5.0%		3.4%		8.2%		11.7%		14.2%		
Adjusted Acre Unit Price		\$377,251		\$414,679		\$525,524		\$167,236		
Location		Superior		Superior		Superior		Similar		
% Adjustment		-10%		-10%		-10%		0%		
Acres	0.19	0.17		0.15		0.17		0.14		
% Adjustment		0%		0%		0%		10%		
Topography	The subject has slightly sloping topography	Level		Sloping towards the northern portion		Level		Level		
% Adjustment		-20%	, 6	0%		-20%		-20%		
Shape	The site is	Rectang	jular	Pie Sha	rie Shaped Rectangular		jular	Rectangular		
% Adjustment	irregularly shaped.	0%		10%		0%		0%		
Utilities	All municipal utilities	All munic	cipal	All municipal		All municipal		All municipal		
% Adjustment		0%		0%		0%		0%		
Zoning	RSQ	RS-7		RS-7		RS-9		RSQ		
% Adjustment		0%		0%		0%		0%		
Flood Zone	Х	X		X		X		Х		
% Adjustment		0%		0%		0%		0%		
Access	None	Full		Full		Full		Full		
% Adjustment		-50%		-50%		-50%		-50%		
Adjusted Acre Unit	Adjusted Acre Unit Price		\$75,450		\$207,339		\$105,105		\$66,894	
Net Adjustments		-80.0%		-50.0%		-80.0%		-60.0%		
Adjustments		80.0%		70.0%		80.0%		80.0%		



For Sale Listings								
Address	Size (Acres)	Days on Market		Asking \$	Asking \$ / Acre			
507 Duke Street, Winston-Salem	0.260	319	\$	89,900	\$345,769			

#### Reconciliation and Estimate of Value "As Is"

Reliance for the adjustment for Access is kept in the appraiser's workfile. The adjusted values of the comparable properties range from \$66,894\$ to \$207,339; the average is \$113,697 and the median is \$90,278. My final reconciled is \$80,000 per acre.  $(0.19 \, \text{Acres X}) $80,000 = $15,200 \, \text{OR}$  rounded to \$15,000).

# Reconciliation of the Value Indications and Final Opinion of Value

The appraisers have considered all elements of this Appraisal Report in reconciling the value indications of each approach to arrive at a credible final opinion of value. All data, techniques, methodology, and logic employed was consistent in the development of the report. The individual value indications were reconciled based upon the quality and quality of data available to the appraisers that reflected the price action in the market for similar property types. The appraisers sought to reflect the demands of typical investors for anticipated future benefits at a market return. Further, additional weight was placed on the observed interactions of market participants seeking to sell or purchase properties of the subject's property type. The appraisers have followed typical appraisal procedures consistent with those of our peers for this type of assignment, and the valuation was developed in concert with the intended use of this report. The strengths and weaknesses of each valuation approach are now discussed.

#### The Sales Comparison Approach

The focus of this approach is to gather sales that have recently been sold, pending sales, and listings of properties that have similar physical and economic characteristics as the subject property. The data was analyzed and verified; then, each property was compared to the subject property with adjustments applied for divergences. The results are the indications of value for the subject property of each comparison property analyzed in a grid format. The Sales Comparison Approach is most effective when there is a number of sales of properties that are similar to the subject. In this report, the appraisers located sales of the same property type having the same Highest and Best Use. Therefore, we have concluded that the value indication chosen from the sales' grid analysis was reflective of the actions of current market participants for properties such as the subject.

- Strengths of the Approach: The Sales Comparison Approach reflects the actions of sellers and buyers in the market.
- O Weaknesses of the Approach: None

#### **Final Opinion of Value**

Based upon the value conclusions of each approach and the strengths of same, the appraisers have placed the most weight and reliance on the Sales Comparison Approach.



#### Market Value "As Is" of the Fee Simple Estate

After analysis of all relevant market data and the reconciliation of the values produced by the applied valuation approaches, the appraisers have formed an opinion that the Market Value of the Fee Simple estate of the real property on an "As Is" basis being subject to any Extraordinary Assumptions, Limiting Conditions, and General Assumptions contained within this report as of the effective date of valuation of April 27, 2023 is estimated to be:

# Fifteen Thousand Dollars \$15,000

The market exposure time preceding April 27, 2023 would have been 6 months and the estimated marketing as of April 27, 2023 is 6 months.



#### <u>Addenda</u>

#### **General Assumptions and Limiting Conditions**

Acceptance of and/or use of this report constitutes acceptance of the following general assumptions and limiting conditions; these can only be modified by written documents executed by both parties.

#### **General Assumptions**

- 1. No responsibility is assumed for legal description provided or for matters including legal or title considerations. Title to the property is assumed good and marketable unless otherwise stated.
- 2. The property is appraised free-and-clear of any or all liens or encumbrances unless otherwise stated.
- 3. Responsible ownership and competent property management are assumed.
- 4. The information furnished by others is believed to be reliable, but no warranty is given for its accuracy.
- 5. All engineering studies are assumed correct. Plot plan(s) and/or other illustrative materials in this report are included only to help the reader visualize the property.
- 6. The soil and subsoil, unless otherwise detailed, appear firm and solid. No engineering study has been provided and the appraiser is not to be held responsible for any adverse condition that may be found in these matters.
- 7. It is assumed that there are no hidden or unapparent conditions of the property, subsoil, or structures that render it more or less valuable. No responsibility is assumed for such conditions or for obtaining engineering studies that may be required to discover them.
- 8. It is assumed that the property conforms to all applicable federal, state, and local environmental regulations and laws unless the lack of compliance is stated, described, and considered in the appraisal report.
- 9. It is assumed that the property conforms to all applicable zoning and use regulations and restrictions unless a nonconformity has been identified, described, and considered in the appraisal report.
- 10. It is assumed that all required licenses, certificates of occupancy, consents, and other legislative or administrative authority from any local, state, or national government or private entity or organization have been or can be obtained or renewed for any use on which the opinion of value contained in this report is based.
- 11. It is assumed that the use of the land and improvements is confined within the boundaries or property lines of the property described and that there is no encroachment or trespass unless noted in the report.
- 12. Unless otherwise stated in this report, the existence of hazardous materials, which may or may not be present on the property, was not observed by the appraiser. The appraiser has no knowledge of the existence of such materials on or in the property. The appraiser, however, is not qualified to detect such substances. The presence of substances such as asbestos, urea-formaldehyde foam insulation and other potentially hazardous materials may affect the value of the property. The value estimated is predicated on the assumption there are no such materials on or in the property that would cause a loss in value. No responsibility is assumed for such conditions or for any expertise or engineering knowledge required to discover them. The intended user is urged to retain an expert in this field, if desired.



#### **Limiting Conditions**

- 1. Any allocation of the total value estimated in this report between the land and the improvements applies only under the stated program of utilization. Separate values allocated to the land and buildings, if any, must not be used in conjunction with any other appraisal and are invalid if so used.
- 2. Possession of this report, or a copy thereof, does not carry with it the right of publication.
- 3. The appraiser, by reason of this report, is not required to give further consultation, testimony, or be in attendance in court with reference to the property in question unless arrangements have been previously made.
- 4. Neither all nor any part of the contents of this report (especially any conclusions as to value, the identity of the appraiser, or the firm with which the appraiser is connected) shall be disseminated to the public through advertising, public relations, news, sales, or other media without prior written consent and approval of the appraiser.
- 5. We do not have the required expertise for determining the presence of / or absence of hazardous substances; defined as all hazardous or toxic materials, wastes, pollutants, or contaminants (including, but limited to, asbestos, PCB, UFFI, radon, lead based paints, or other raw materials, chemicals, or gases) used in construction, or otherwise present on the property. We assume no responsibility for the studies or analyses, which would be required to determine the presence or absence of such substances. We do not assume responsibility for loss as a result of the presence of such substances.
- 6. The Americans with Disabilities Act (ADA) became effective January 26, 1992. We have not made a specific compliance survey and analysis of this property to determine whether it is in conformity with the various detailed requirements of the ADA. It is possible that a compliance survey of the property together with a detailed analysis of the requirements of ADA could reveal that the property does not comply with one or more of the requirements of the act. If so, this fact could have a negative effect upon the value of the property. Since we have no direct evidence relating to this issue, we did not consider possible noncompliance with the requirements of ADA in estimating the value of the property. This appraisal is to be used only for the purpose stated herein. While distribution of this appraisal in its entirety is at the discretion of the client, individual sections shall not be distributed; this report is intended to be used in whole and not in part. Possession of this report, or a copy thereof, does not carry with it the right of publication.
- 7. Any opinions of value provided in the report apply to the entire property, and any proration or division of the total into fractional interests will invalidate the opinion of value unless such proration or division of interests has been set forth in the report.



#### **Definitions**

All definitions were taken from *The Dictionary of Real Estate Appraisal 7<sup>th</sup> Edition*, published by the Appraisal Institute.

#### Client

- 1. The individual, group, or entity who engages a value were to perform a service, (SVP).
- 2. The party or parties who engage, by employment or contract, and Appraiser in a specific assignment. Comment: The client may be an individual, group, or entity, and may engage and communicate with the appraiser directly or through an agent.
- 3. Generally, the party or parties ordering the appraisal report. It does not matter who pays for the work.

#### Intended Use

- 1. The valuer's intent as to how the report will be used.
- The use or uses of an appraiser's reported appraisal or appraisal review assignment opinions and conclusions, as identified by the appraiser based on communication with the client at the time of the assignment.

#### **Intended User**

- **1.** The party or parties the valuer intends will use the report.
- 2. The client and any other party as identified, by name or type, as users of the appraisal or appraisal review report by the appraiser based on communication with the client at the time of the assignment.

#### **Property Rights/Estate/Property Interests**

Fee Simple: Absolute ownership unencumbered by any other interest or estate, subject only to the limitations imposed by the governmental powers of taxation, eminent domain, police power, and escheat.

Leased Fee: The ownership interest held by the lessor, which includes the right to receive the Contract Rent specified in the lease plus, the reversionary right when the lease expires.

Leasehold interest: the right held by the lessee to use and occupy real estate for a stated term and under the conditions specified in the lease.

#### **Exposure Time**

The estimated length of time that the property interest being appraised would have been offered on the market prior to the hypothetical consummation of a sale at market value on the effective date of the appraisal. Exposure time is a retrospective opinion based on an analysis of past events assuming a competitive and open market.

#### **Marketing Time**

An opinion of the amount of time it might take to sell a real or personal property interest at the concluded market value level during the period immediately after the effective date of the appraisal. Marketing time differs from exposure time, which is always presumed to precede the effective date of an appraisal.



#### **Real Property**

An interest or interest in real estate. The interest, benefits, and rights inherent in the ownership of real estate.

#### **Personal Property**

The interest, benefits, and rights inherent in the ownership of tangible objects that are considered by the public as being personal; also called tangible personal property. Note: in this real property appraisal report, tangible personal property is referred to as Furniture, Fixtures, and Equipment (FF&E).

#### **Extraordinary Assumption**

An assumption, directly related to a specific assignment, as of the effective date of the assignment results, which, if found to be false, could alter the appraisers' opinions or conclusions. Comments: Extraordinary Assumptions presume as fact otherwise uncertain information about physical, legal, or economic characteristics of the subject property; or about conditions external to the property, such as market conditions or trends; or about the integrity of the data used in the analysis.

#### **Hypothetical Condition**

A condition that is presumed to be true when it is known to be false. 2. A condition, directly
related to a specific assignment, which is contrary to what is known by the appraiser to exist on
the effective date of the assignment results, but is used for the purpose of analysis. Hypothetical
conditions are contrary to known facts about physical, legal, or economic characteristics of the
subject property; or about conditions external to the property, such as market conditions or
trends; or about the integrity of the data used in the analysis.

#### **Gross Building Area (GBA)**

The total floor area of a building, excluding unenclosed areas, measured from the exterior of the walls of the above grade area. This includes, mezzanines and basements if and when typically included in the market area of the type of property involved.

#### Rentable Area (RA)

For office or retail buildings, the tenants pro rata portion of the entire office floor, excluding elements of the building that penetrate through the floor to the areas below. The rentable area of a floor is computed by measuring to the inside finished surface of the dominant portion of the permanent building walls, excluding any major vertical penetrations of the floor alternately, the amount of space on which the rent is based; calculated according to local practice. The **Gross Leasable Area (GLA)** is the total floor area designed for the occupancy and exclusive use of tenants, including basements and Mezzanines; measured from the center of the joint partitioning to the outside wall surfaces. As taken from BOMA Office Standard, the Rentable Area of an office area, store area or Building Common Area shall mean the Usable area of that office, store area or Building Common Area and its share of the Floor Common Areas on that floor. Appraisers note: for purposes of this report, the rentable area is considered to be the Usable Area of the Tenant's Space plus its pro rata share of the common area on that floor, including building common areas necessary for the operation of the building.



#### **Usable Area**

- For office buildings, the actual occupy amble area of a floor or an office space; computed by
  measuring from the finished surface of the office side of the corridor and other permanent walls,
  to the center of partitions that separate the office from adjoining usable areas, and to the inside
  finished surface of the dominant portion of the permanent outer building walls. Sometimes called
  net building area or net floor area.
- 2. The area that is actually used by the tenants measured from the inside of the exterior walls to the inside of walls separating the space from hallways and common areas.

For this report, the appraisers are adopting the following:

- Gross Building Area equals the area computed by measuring the exterior walls of the structure that is above grade. If there is a Mezzanine or Basement area, then these areas will be measured and reported as Gross Building Area if the utility and degree of finish would be recognized by the market as part of the Building area.
- o Rentable Area is that area contained within the tenant's individual occupied area as measured from the interior of the exterior walls and the finished corridor or common walls within the tenant's space exclusive of any vertical penetrations (Usable Area) plus the tenant's pro rata share of building area located on the tenant's floor, including other common areas within the building that the tenant has right of use, such as lobbies and other building common area space.
- Usable Area equals Rentable area and any common areas. It is the space that the tenant occupies less vertical penetration area.

#### Inspection

Personal observation of the exterior or interior of the real estate that is the subject of an assignment performed to identify the property characteristics that are relevant to the assignment, such as amenities, general physical condition, and functional utility. Note that this is not the inspection process performed by a licensed or certified building inspector.

#### **Inspection Date**

The date on which an inspection is performed; distinct from, but often the same as, the date of the value opinion.

#### **Business enterprise value (BEV)**

The value contribution of the total intangible assets of a continuing business enterprise such as marketing and management scale, and assembled workforce, working capital, tradenames, franchises, patents, trademarks, contracts, leases, customer base, and operating agreements.

#### **Going-Concern Value**

An outdated label for the market value of all the tangible and intangible assets of an established and operating business with an indefinite life as if sold in aggregate; more accurately termed the market value of the going concern or market value of the total assets of the business.

#### **Intangible Property**

Nonphysical assets, including but not limited to franchises, trademarks, patents, copyrights, goodwill, equities, securities, and contracts as distinguished from physical assets such as facilities and equipment.



#### Expense Recovery (Reimbursable Expenses paid by Lessee to the Lessor)

The dollar amount. A landlord receives from tenant as reimbursements for operating expenses such as maintenance and repair, Utilities, SECURITY, insurance, and taxes; also known as *pass-throughs, reimbursables, or billables*.

#### **Deferred Maintenance**

Items of wear and tear on a property that should be fixed now to protect the value or income-producing ability of the property, such as a broken window, a dead tree, a leak in the roof, or a faulty roof that must be completely replaced. These items are almost always curable.

#### **Certificate of Occupancy**

A formal written acknowledgment by an appropriate unit of local government that a new construction or renovation project is at the stage where it meets applicable health and safety codes and is ready for commercial or residential occupancy.

#### **Replacement Cost**

The estimated cost to construct, at current prices as of a specific date, a substitute for a building or other improvements, using modern materials and current standards, design, and layout.

#### **Reproduction Cost**

The estimated cost to construct, at current prices as of the effective date of the appraisal, an exact duplicate or replica of the building being appraised, using the same materials, construction standards, design, layout, and quality of workmanship and embodying all the deficiencies, superadequacies, and obsolescence of the subject building.

#### Remnant

A remainder that has negligible economic utility or value due to its size, shape, or other detrimental characteristics.

#### **Absorption Period**

The actual or expected period required from the time a property, group of properties, or commodity is initially offered for lease, purchase, or use by its eventual users until all portions have been sold or stabilized occupancy has been achieved.

#### **Absorption Rate**

- 1. Broadly, the rate at which vacant space in a property or group of properties for sale or lease has been or is expected to be successfully sold or leased over a specified period of time.
- 2. In subdivision analysis, the rate of sales of lots or units in a subdivision.



2017037730 00093
FORSYTH CO. NC FEE \$26.00
STATE OF NC REAL ESTATE EXTX
\$2.00
PRESENTED & RECORDED
09/21/2017 12:07:27 PM
LYNNE JOHNSON
REGISTER OF DEEDS
BY: EVELYN R. DIXON
DPTY

BK: RE 3369 PG: 30 - 31

Excise Tax \$2.00	Recording Time, Book and Page						
WBS ELEMENT: 34872.2.4 RO	US 421/I-40 Business Pavement Reconstruction, Bridge OUTE: Replacements, and Interchange Modifications						
***************************************	P/PARCEL NUMBER: U-2827B 018						
TAX PARCEL: U-2827B 018							
Mail after recording to Garrett Yates							
P. O. Box 280, Ellerbe, NC 2	8338						
This instrument was prepared by Garrett Yates							
The hereinafter described property $\square$ Does $\boxtimes$ Does not include the primary residence of the Grantor							
NORTH CAROLINA GENERAL WARRANTY DEED							
THIS DEED made this 29th day of August	20 <u>17</u> by and between						
GRANTOR	GRANTEE						
C W Myers Trading Post, Inc. 2718 N Liberty Street Winston-Salem, NC 27105	DEPARTMENT OF TRANSPORTATION, an agency of the State of North Carolina 1546 Mail Service Center Raleigh, NC 27611						
Enter in appropriate block for each party: name, address corporation or partnership.	s, and, if appropriate, character of entity, e.g.						
The designation Grantor and Grantee as used herein shall include said parties, their heirs, successors, and assigns, and shall include singular, plural, masculine, feminine or neuter as required by context.							
WITNESSETH, that the Grantor, for a valuable consideration in the amount of \$ 950.00 paid by the Grantee, the receipt of which is hereby acknowledged, has and by these presents does grant, bargain, sell and convey unto the Grantee in fee simple, all that certain lot or parcel of land situated in the City of Winston Salem , Winston-Salem Township, Forsyth County, North Carolina and more particularly described as follows:							
Area 1 Point of beginning being N 85^50'25.1" W, 78.111 feet from -Y1-Sta.18+00; thence to a point on a bearing of N 06^52'4.5" E, 100.927 feet; thence to a point on a bearing of S 87^14'38.0" W, 74.278 feet; thence to a point on a bearing of S 18^01'21.9" E, 37.372 feet; thence to a point on a bearing of S 18^01'21.9" E, 13.985 feet; thence to a point on a bearing of S 17^05'23.9" E, 50.800 feet; thence to a point on a bearing of N 88^36'15.5" E, 31.314 feet; returning to the point and place of beginning.							
Area 2 Point of beginning being N 83^06'0.0" W, 52.410 feet from -Y1-Sta.18+00; thence to a point on a bearing of N 24^05'21.7" E, 35.106 feet; thence to a point on a bearing of N 00^39'23.2" E, 18.914 feet; thence to a point on a bearing of N 00^16'18.9" E, 49.988 feet; thence to a point on a bearing of S 87^14'38.0" W, 28.622 feet; thence to a point on a bearing of S 06^52'4.5" W, 100.927 feet; thence to a point on a bearing of N 88^36'15.5" E, 25.883 feet; returning to the point and place of beginning.							

FRM7-J Page 1 of 2 Revised 02/17/15

Submitted electronically by "Craige Jenkins Liipfert & Walker LLP" in compliance with North Carolina statutes governing recordable documents and the terms of the submitter agreement with the Forsyth County Register of Deeds.

COUNTY:	Forsyth	WBS ELEMENT:	34872.2.4	TIP/PARCEL	NO.:	U-2827	B 018		
The property h	nereinabove dese	cribed was acquired by Forsyth Cou		strument recorde	ed in Deed	d Book	646		
A map showin	g the above des	cribed property is recor	rded in Plat Bo	ok <u>2</u>	_ page	41A	<u> </u>		
TO HAVE AND TO HOLD the aforesaid lot or parcel of land and all privileges and appurtenances thereto belonging to the Grantee in fee simple.									
This deed is subject to the following provisions only:			set forth al Jenkins Lii all taxes, li remaining with the G	It is understood and agreed that the total consideration set forth above shall be made payable to <u>Craige</u> <u>Jenkins Liipfert &amp; Walker LLP</u> and after satisfaction of all taxes, liens, encumbrances on this parcel, the remaining balance shall be disbursed in accordance with the Grantors' directions, and the Grantors shall have no claim against the Department as a result thereof.					
And the Grantor covenants with the Grantee, that Grantor is seized of the premises in fee simple, has the right to convey the same in fee simple, that title is marketable and free and clear of all encumbrances, and that Grantor will warrant and defend the title against the lawful claims of all persons whomsoever except for the exceptions hereinafter stated. Title to the property hereinabove described is subject to the following exceptions: None									
IN WITNESS WHEREOF, the GRANTORS have hereunto set their hands and seals (or if corporate, has caused this instrument to be signed in its corporate name by its duly authorized officers and its seal to be hereunto affixed by authority of its Board of Directors) the day and year first above written.									
This instrument does not transfer the herein described interests unless and until this document is accepted by an authorized agent of the Department of Transportation.									
C W Myers Trading Post, Inc.									
W. Steve Myers, Vice President (SEAL) (SEAL)									
ACCEPTED FOR THE DEPARTMENT OF TRANSPORTATION BY:									
		North Carolina, Fo	orevth	County					
NO PHONE OF THE PROPERTY OF TH	TARY DESCRIPTION OF THE PROPERTY OF THE PROPER	I, Garrett \ Moore W. Steve Myers before me this day a C W Myers Trading I as vice president, be behalf of the corpora	Yates County, Nondacknowledge Post, Inc. eing authorized	ged that he/she i ged that he/she i ged to do so, execu to do so, execu ial seal this the	person pe	ertify that ally came sident of and that he	e/she,		
		My commis	sion expires:	10-24-18					

# **APPRAISER QUALIFICATIONS**

# **Qualifications of Jessica H. Williams**

Mrs. Williams has been in the commercial appraisal field since 2014. She has appraised a wide variety of commercial properties including: retail, multi-family, eminent domain, industrial, land (all kinds), office, etc. She has worked with a wide array of clientele including: attorneys, financial institutions, private organizations and/or individuals, accountants, The North Carolina Department of Transportation, etc. She has experience with locally and nationally owned appraisal organizations which has given her a stronger range of competency. Mrs. Williams joined the Efird Corporation in 2022 as a staff commercial appraiser. The Efird Corporation services national and community financial institutions, tax and estate law firms, and corporate land developers.

#### **Educational Background and Training**

North Carolina State University – Bachelor of Arts in Communication General Certified Appraising qualifying courses were all taken through the Appraisal Institute

#### **Professional Affiliations**

National Association of Realtors – Realtor/Broker

#### **Certified General Appraiser License**

NC Certificate #A8433 SC Certificate #8190

#### **Real Estate Brokerage License**

NC Real Estate Brokers License #336739



State of South Carolina Department of Labor, Licensing and Regulation Real Estate Appraisers Board

#### JESSICA HONEYCUTT WILLIAMS

Is hereby entitled in practice as a:

Certified General Appraiser

License Number: 8190

Expiration Date: 06/30/2024 POCKET CARD Laura L. Smith

State of South Carolina Department of Labor, Licensing and Regulation Real Estate Appraisers Board

#### JESSICA HONEYCUTT WILLIAMS

Is hereby entitled in practice as a:

Certified General Appraiser

License Number: 8190

Expiration Date: 06/30/2024 OFFICE COPY Laura L. Smith.
Administrator

# APPRAISALS

# **ENGAGEMENT LETTER**

April 4, 2023

Charlie Grady NCDOT 1 S Wilmington St | Raleigh, NC 27601 cegrady@ncdot.gov | (919) 649-3918

Dear Mr. Grady,

The following agreement is proposed to appraise the commercial properties located at the following address (subjects):

- (1) NCDOT Asset # 246668 PIN # 9776-01-45-5139 0 US 15 501 N, Chapel Hill, NC 27516
- (2) NCDOT Asset # 208809 PIN # 6825-84-6756.00 149 Park Circle SW, Winston-Salem, NC 27101
- (3) NCDOT Asset # 208615 PIN # 6825-84-6864.00 153 Park Circle SW, Winston-Salem, NC 27101- \$800
- (4) NCDOT Asset # 208613 PIN # 6825-84-6849.00 157 Park Circle SW, Winston-Salem, NC 27101 \$800
- (5) NCDOT Asset # 253776 PIN # 6857-27-2613.00 0 New Walkertown Rd, Winston-Salem, NC 27101 \$800
- (6) NCDOT Asset # 253777 PIN # 6857-17-6572.00 4320 New Walkertown Rd, Winston-Salem, NC 27105 \$800
- (7) NCDOT Asset # 228468 PIN # 6857-27-5349.00 4331 New Walkertown Rd, Winston-Salem, NC 27105 \$800
- (8) NCDOT Asset # 208611 PIN # 6857-27-8427.00 4365 New Walkertown Rd, Winston-Salem, NC 27105 \$800
- (9) NCDOT Asset # 171695 PIN # 6866-64-7053.00 5533 Long Walk Dr, Kernersville, NC 27284 \$800
- (10) NCDOT Asset # 116712 PIN # 5991-75-0882.00 7850 S Main St, King, NC 27021 \$800
- (11) NCDOT Asset # 1167121 PIN # 5991-75-1987.00 7870 S Main St, King, NC 27021 \$800

Scope of Work: We will complete (11) Real Estate Appraisals in a Restricted Appraisal Report Format for a total fee of \$8,800. This report will be completed 28 days from engagement.



APPRAISALS

Intended Users: The intended user of these appraisal reports is the client stated above. The appraiser identifies no additional intended users. Use by any additional users is strictly prohibited.

Purpose: Provide the intended user with an accurate and credible opinion of the (subject) properties' **market value "as-is"**. The legal rights of the properties appraised will be identified as lease fee interest.

Intended Use: Evaluate the (subject) properties **market value "as-is"** fee simple interest, subject to the stated Scope of Work, purpose, reporting requirements, and definition of market value stated in the appraisal report. The opinions and conclusions outlined in the report may not be fully understood properly without additional information in the appraisal work file.

The appraiser will not give testimony or appear in court because they made an appraisal of the property in question.

We do not make any warranties or guarantees of any kind regarding the condition of the property, the sufficiency of title, areas of boundaries, the mechanical and structural condition of the improvements, and with the agreement that the appraisal represents the appraiser's opinion of value only, without any warranty that the property will sell for the appraised value. All revision requests must be made within fifteen days of report deliverance.

We will proceed with developing this appraisal upon receipt of a signed copy of this letter. Therefore, please indicate your agreement to the scope of work to be completed and acceptance of the above terms by signing below and returning to me via email at lnelson@efirdappraisals.com.

Please note that payment is due at the time of engagement.

**april 5 2023**Agreed to on March \_\_\_\_\_, 2023

Linda Nelson Director of Operations Charles Grady